



GOLF OPTIONS

TRILOGY GOLF CLUB AT LA QUINTA

As we near the reopening of Trilogy Golf Club at La Quinta, we are excited to share a preview of the golf options that will be available to all Trilogy Residents.

TRILOGY PREMIER PASS \$3,500 per person

GOLF COURSE ACCESS Monday-Thursday (not including holidays).

PERFECT FOR The frequent player who enjoys playing during the week.

RESERVATIONS Available up to 23 days in advance.

GOLF USE FEE \$30 applies for each round played.

Complimentary use fees for play beginning at 2PM, Monday-Thursday

9-hole league play will begin with a shotgun at 2PM or after for much of the season (November-April).

AVAILABILITY

Complimentary practice facility access available day of play. Upgrade to year-round practice facility access for \$500 (\$1,000 value).

May be utilized during league play days.

GUESTS Accompanied guests (up to 3) are provided the Trilogy Resident Rate.

MERCHANDISE 10% off in-stock golf shop merchandise; member bag tag included.

TRILOGY PREMIER PLUS PASS \$2,500 upgrade per person to the Trilogy Premier

GOLF COURSE ACCESS Monday-Sunday (including holidays).

PERFECT FOR The frequent player that wants to play when they want to play, whatever day of the week that is.

RESERVATIONS Available up to 23 days in advance.

GOLF USE FEE \$30 applies for each round played.

Complimentary use fees for play beginning at 2PM, Monday-Sunday

9-hole league play will begin with a shotgun at 2PM or after for much of the season (November-April).

AVAILABILITY Unlimited practice facility access.

ADVANTAGE CARD \$775 per card

GOLF COURSE ACCESS Monday-Thursday (not including holidays)

PERFECT FOR The infrequent but regular player who enjoys playing during the week and the seasonal resident.

RESERVATIONS Available up to 23 days in advance.

GOLF USE FEE Included.

AVAILABILITY

10 Rounds

Complimentary practice facility access available day of play.

GUESTS Transferable between homeowners within the same household

ADVANTAGE PLUS CARD \$975 per card

GOLF COURSE ACCESS Monday-Sunday (including holidays).

PERFECT FOR The infrequent but regular player that wants to lock in a preferred price without the commitment to a Premier Pass and the seasonal resident.

RESERVATIONS Available up to 23 days in advance.

GOLF USE FEE Included.

AVAILABILITY

10 Rounds

Can be purchased multiple times

Complimentary practice facility access available day of play.

GUESTS Transferable within the same household.

ADVANTAGE NINE CARD \$475 per card

9-HOLE GOLF COURSE ACCESS Monday-Thursday, beginning at 2PM (not including holidays).

PERFECT FOR The 9-hole golfer who enjoys playing during the week.

RESERVATIONS Available up to 23 days in advance.

GOLF USE FEE Included.

AVAILABILITY

10 Rounds

Complimentary practice facility access available day of play.

GUESTS Transferrable between homeowners within the same household.

PRACTICE FACILITY PASS \$1,000 12-month | \$675 6-month | \$465 3-month

PRACTICE FACILITY ACCESS Unlimited practice facility access as space is available. Access is limited to after 11AM, Friday-Sunday and holidays.

VALID Pass expiration based on date of purchase.

TRILOGY AT LA QUINTA RESIDENT RATE 20% off general public rate

GOLF COURSE ACCESS Monday-Thursday (not including holidays).

GOLF USE FEE Included.

RESERVATIONS Available up to 32 days in advance.

AVAILABILITY Complimentary practice facility access available day of play.

GUESTS Applies to Trilogy at La Quinta resident and up to three (3) accompanied guests.

BOOKING WINDOWS

TRILOGY PREMIER, TRILOGY PREMIER PLUS AND ADVANTAGE PASS HOLDERS 23 Days

TRILOGY RESIDENT 32 Days

GENERAL PUBLIC 30 Days

FREQUENTLY ASKED QUESTIONS

What are the effective playing dates of the above golf options?

The pricing is based on a full playing year from November 1st - October 31st. Because of the adjustment of the opening date in 2024, all passes will be prorated based on the opening day of the course. The proration is approximately \$10 for each day later than November 1st.

If I move in during the year, is there a proration?

There are no prorations offered to existing residents (the aforementioned opening date adjustment example). For new owners moving in, a one-time proration is offered, matching to the closing date on your home purchase.

If I purchase a pass, will I be charged a cart fee when I play?

By purchasing a pass, the use of a personal or Club-owned golf cart is allowed and included. There will be no additional cart fee when you play, nor any trail fee required.

What is a use fee? Is it the same as a cart fee? If I walk, am I still required to pay the use fee?

The use fee is an access fee and not a cart fee. It applies to every round played. Players should expect to pay the use fee whether they walk, ride with a facility cart, or use a personal cart.

How was the use fee determined?

Over the years, we have found that pass holders on average play about 100 times annually, but this includes outliers – some play 50 times, some play 200+. Our solution to keep the price accessible and fair for everyone is to balance the pre-commitment with a per use fee. That way, someone who plays 200+ times pays slightly more in total (but less per round) than an infrequent player who pays more per round but considerably less in total. If you play the average amount and purchase the Premier Pass, the cost per round is \$65.

What is the Trilogy Resident Rate?

The Trilogy Resident Rate is a privilege provided to all homeowners within Trilogy at La Quinta. It provides 20% off the posted rate on Mondays-Thursdays (non-holidays), as well as a two-day preferred booking window over the general public. Because our public rates are dynamic, our system is set to constantly adjust the rate for residents in conjunction with the rate for the general public. That said, rates for the Trilogy Residents can only go down, not up.

Due to the dynamic pricing model, the public rate will adjust once the 30-day booking window commences. The Trilogy Resident Rate will always be 20% off the posted public rate. For the Trilogy Resident Rate, you will never pay more than the following:

Peak Season \$200 November-April

Shoulder Season \$125 May, June, September, October

Off Season \$80 July-August

Is the Trilogy Resident Rate always the best rate I will receive as a Trilogy Resident?

Not necessarily, but you will never pay more than that. That said, there may be many times when you can pay less based on visiting the dynamic tee sheet online, where there is a special link exclusively for residents. Based on demand, there will be many times that you will pay less but you will never pay more.

Previously, it was mentioned that as a Trilogy Resident I would not pay more than \$200 in peak season. That seems expensive and what does that mean?

Aside from any pass offerings, as a Trilogy Resident, you are afforded a preferred booking window of two (2) days in advance of the public and a premium price of 20% off the public rate. With the explained dynamic pricing model, we are not able to communicate what 20% off the public rate is until the time of booking. You are likely to pay less than \$200, even in peak season, but we can guarantee you that you will never pay more than \$200.

To receive a fixed price and the best price throughout the year, the outlined pass options are a great benefit to all Trilogy Residents.

Is there a use fee on top of the Trilogy Resident Rate or Public Rate?

No. The Golf Use Fee is included in Trilogy Resident and General Public rates.

What is the General Public rate?

The General Public rate will be based on dynamic pricing which is used to adjust tee time prices based on demand in real time.

Dynamic pricing is automated pricing integrated into the tee sheet that adjusts the price up and down for every hour of every day. Dynamic pricing takes into effect all variables such as: weather, market conditions, economy and other variables that might alter demand.

If I can pay less, why would I want to use the Trilogy Resident rate?

You will always want to use the Trilogy Resident rate in order to get 20% off but you don't always need to take advantage of the opportunity to book tee times two days ahead of the General Public. If there is absolutely no flexibility and getting the precise tee time you want is the priority, then booking two days ahead is a great benefit.

How do I know what option is the best for me?

Trilogy Premier Pass is ideal if you plan to be a frequent player and are flexible for when you want to play.

Trilogy Premier Plus Pass is ideal if you are a frequent player, are flexible for when you want to play but want to enjoy golf benefits every day of the week.

Advantage Card is ideal if you are an infrequent but regular player who enjoys playing during the week and the seasonal resident.

Advantage Plus Card is ideal if you are a somewhat frequent golfer and prioritize flexibility.

Advantage Nine Card is ideal if you are a nine-hole golfer who enjoys playing during the week.

Some passes include play on holidays while others do not. The recognized holidays include:

The Friday after Thanksgiving

New Year's Day

Presidents' Day

New Year's Eve

Martin Luther King Day

Memorial Day

I have a spouse for whom I want to purchase a pass. Is there a Couples Pass option?

Our passes are offered on an individual basis only. Everyone must purchase their own pass. However, the Advantage Card options are transferable within the same household and can be shared between a couple.

I am not a year-round resident at Trilogy at La Quinta. Is there a Seasonal Pass option for me?

Although no passes are titled as "seasonal," there is an option available in the Advantage Card options which can be purchased multiple times. It is transferable within your household, but unused rounds will not be refunded or rolled over into the next year.

Will seasonal renters in the community have the same access to the golf course?

Seasonal renters will have the same access to purchase all the outlined golf options at full price. This policy is consistent with how the HOA recognizes seasonal renters and the access they receive to the Santa Rosa Club amenities.

If I purchase a pass, can it be utilized on League Play Days?

Absolutely. These passes are designed to accommodate rounds of golf played during sanctioned league play days.

When will League Play start?

League Play will begin in early 2025. It is important that we are able to offer a full-service experience which is dependent on the availability of the clubhouse and golf shop. The date of both opening is currently to-be-determined.

It was mentioned that there will be fixed League Play rates, what are those rates?

Fixed play for League Play was initially discussed, however with the addition of the Advantage and Advantage Nine Cards, these offerings are designed for any Trilogy Resident to purchase and are a good purchase for League Play participants. This allows for a fixed rate of \$77.50 for 18-hole play and \$47.50 for 9-holes throughout the entire year. These rates will be comparable, if not lower than most rates during the peak season (November-April).

Premier and Premier Plus passes now have no use fees beginning at 2PM, Monday-Sunday. If I play in 9-hole League Play one of those days, does this still apply?

Yes, the use fee will still be waived during designated League Play times.

What if I get injured, ill, or am unable to play golf?

If you are unable to use your pass for a medical reason (must be substantiated by a letter from a medical professional), the Club will offer a one-time discount towards the purchase of your next pass. The discount amount will be based on the base price of your pass, prorated to take into account the number of months that have already elapsed. Additional restrictions include:

A passholder will not be eligible for any pass purchases for the duration of that season/year.

An already prorated pass is not eligible for additional discount/refund.

Prorated refunds are not available after March 1st, without exception.

Please note that any abuse of the medical waiver will initiate an immediate forfeiture of all remaining pass privileges and carry the potential of a prohibition from the purchase of future passes.

Advantage Cards are eligible for 50% of the remaining value to be credited towards the purchase of another Advantage Cards in the next year. Purchase of the new pass must be made prior to 14 days of expiration of the original.

Practice Facility Passes are not eligible for refunds for any reason.

How are the packages and offerings developed?

The packages and offerings are developed to give Trilogy Residents the best balance of price and access to the golf course. Each package and its price is in line with the market while allowing Trilogy Golf Club at La Quinta to sustain long-term success.

Are any of the packages open to the public?

In theory they could be but currently, no. The packages are currently only being offered to Trilogy Residents. If a limited number of the packages being offered ever became available to the public, they will be at a premium of what is currently offered to Trilogy Residents.

I noticed that the Premier and Premier Plus pass holders are afforded the Trilogy Resident Rate for (up to 3) accompanied guests. What if I purchase an Advantage Card, what will my guests be charged?

Advantage Plus, Advantage and Advantage Nine Card holders will also be afforded (up to 3) accompanied guests within the same tee time at the Trilogy Resident Rate.

Are all pass options, Advantage Card options, use fees, and practice facility passes subject to sales tax?

To clarify, sales tax will not be applied to any Pass or Card purchase, use fees, greens fees, range passes and/or daily range use.

Can I buy multiple Advantage Card options?

Yes. You can buy as many Advantage Cards and different Advantage Card options (9-hole, Advantage Card Plus) as you want. The Advantage Card is a great option for the seasonal resident.

I read that if a Practice Facility Pass was purchased that access was restricted to after 11AM, Friday-Sunday. Is that accurate?

If you purchase a Practice Facility Pass, access is unlimited, based on space availability. Access is limited to after 11AM, Friday-Sunday and holidays from November-April. There will be unrestricted access from May-October.

If I don't purchase a Practice Facility Pass, what will the cost be?

If you do not purchase a Practice Facility Pass, there will be pay-per-use practice facility access. The cost will be \$15 for a bag of balls that contains approximately 100 golf balls.

If I don't purchase a Practice Facility Pass, can I still use the chipping and putting greens?

The putting and chipping greens are accessible any day during normal business hours, with use of your own golf balls, whether you have a Pass or not.

Are there restrictions for the Advantage Nine Card from May-October?

More information will be shared regarding restrictions for 9-hole play during non-peak season (May-October). However, there will be less restrictions than what has been outlined for November-April.

What if I don't purchase a pass or any of the Advantage Card options but want to play in League Play. What will my rate be?

You can still play in League Play without a pass or any Advantage Card but your rate would be at the dynamic Trilogy Resident Rate at the time of booking.

When will the course be opened?

The opening date for Trilogy Golf Club at La Quinta has not yet been determined. While we expect to announce a date soon, we will not do so until all necessary contingencies and requisite approvals are met, in addition to the proper conditions and readiness of the course. Once an opening date is finalized, we will announce the opening week schedule to all Trilogy Residents.

I have more questions that have not been answered. Who can I reach out to?

In addition to your onsite leadership who can field any questions, BlueStar will conduct a Golf Informational Session that will allow us to review the tee time booking system and answer questions about any of the golf options available. We look forward to communicating the time and date of this session with you soon.

